

## Message Text

UNCLASSIFIED

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53

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 PA-02 PRS-01 USIA-15 AID-05

CIAE-00 FRB-01 INR-07 NSAE-00 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 OMB-01 /066 W  
----- 007722

R 121119Z MAR 75

FM AMEMBASSY BONN

TO USMISSION USBERLIN

AMCONSUL BREMEN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

INFO SECSTATE WASHDC 8618

USDOC WASHDC

AMEMBASSY BRUSSELS

UNCLAS BONN 04030

E.O. 11652: N/A

TAGS: EINV, GW

SUBJECT: INVEST IN USA PROGRAM - ASSISTANCE TO  
US STATE OFFICES

REF: A) BONN 03224, B) BRUSSELS 1228, C) STATE 17186

1. WE APPRECIATE POSTS' THOUGHTFUL RESPONSES TO PROPOSALS IN REFTEL. BASED ON THESE RESPONSES AND CONSULTATION WITH EMBASSY BRUSSELS, WE HAVE DEVELOPED FOLLOWING PROCEDURE.

2. EACH POST IN GERMANY WILL INFO EMBASSY BRUSSELS AND EMBASSY BONN ON ALL TRADE, INVESTMENT, REVERSE LICENSING, AND JOINT VENTURE OPPORTUNITIES. INFO COPIES OF TRADE OPPORTUNITIES ONLY SHOULD BE SENT TO FRANKFURT AS AT PRESENT. INFO COPIES WILL NOT REPEAT  
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NOT BE SENT TO ANY OTHER POST IN GERMANY.

3. EMBASSY BRUSSELS HAS AGREED TO EXTEND DISSEMINATION  
OF ALL EUROPEAN INVESTMENT OPPORTUNITIES DESCRIBED  
REF B TO ALL STATE OFFICES IN GERMANY.

4. EXISTING PROCEDURES FOR OFFERING STATE OFFICES  
ACCESS TO TRADE OPPORTUNITIES WILL CONTINUE UNCHANGED.

5. SYSTEM DESCRIBED ABOVE SEEMS TO US TO REPRESENT A  
REASONABLE COMPROMISE, ACHIEVING BETTER SERVICE ON  
INVESTMENT LEADS--WHICH ARE THE PRIMARY INTEREST OF  
MOST STATE OFFICES--WHILE ALSO CONSIDERING STAFF  
LIMITATIONS OF ALL POSTS INVOLVED. ADJUSTMENTS WILL  
BE CONSIDERED AFTER A TRIAL PERIOD AND COMMENTS ARE  
ALWAYS WELCOME. WE REQUEST IMPLEMENTATION OF THIS  
SYSTEM BY ALL ACTION POSTS ASAP.  
HILLENBRAND

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN INVESTMENT, INDUSTRIAL DEVELOPMENT, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975BONN04030  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750086-0745  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750360/aaaacblm.tel  
**Line Count:** 78  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 BONN 03224, 75 BRUSSELS 1228, 75 STATE 17186  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** woolflhd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 SEP 2003 by izenbei0>; APPROVED <31 DEC 2003 by woolflhd>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INVEST IN USA PROGRAM - ASSISTANCE TO US STATE OFFICES  
**TAGS:** EINV, GE, US  
**To:** USBERLIN  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006